





## WHY WAS UNIVERSE DEVELOPED?

To answer some of the most critical challenges faced by laboratories during the current covid-19 pandemic:

- Enormous increase of number of samples to test
- Increase in potentially dangerous samples
- Systems cross-contamination
- Safety of the operators
- Human errors given by highly repetitive manual work
- Need to keep a rigorous traceability of samples



# PROJECT DEVELOPMENT TIMELINE

**Covid-19 hits Italy**  
Mar 2020

**Project Kick Off**  
Apr 2020

**1<sup>st</sup> Prototype**  
Sept 2020

**1<sup>st</sup> Installation in Italy**  
Oct 2020

**Market Launch**  
Nov 2020

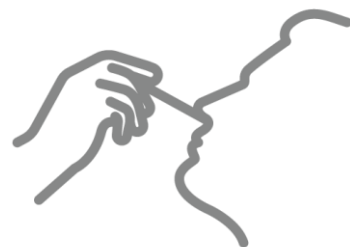
**10 Installations in US and EMEA**  
Dec 2020

**New Features Development**  
2021



FROM CONCEPTING TO FIRST INSTALLATION  
**LESS THAN 8 MONTHS**

# LABORATORY WORKFLOW – where is UNIVERSE?



SAMPLE COLLECTION



UniVerse



MOLECULAR ASSAY



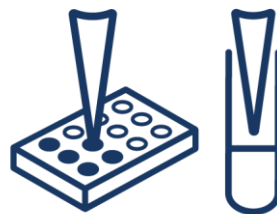
ID SCAN



VORTEXING



DECAPPING



ALIQUOTING



RECAPPING



LABELLING

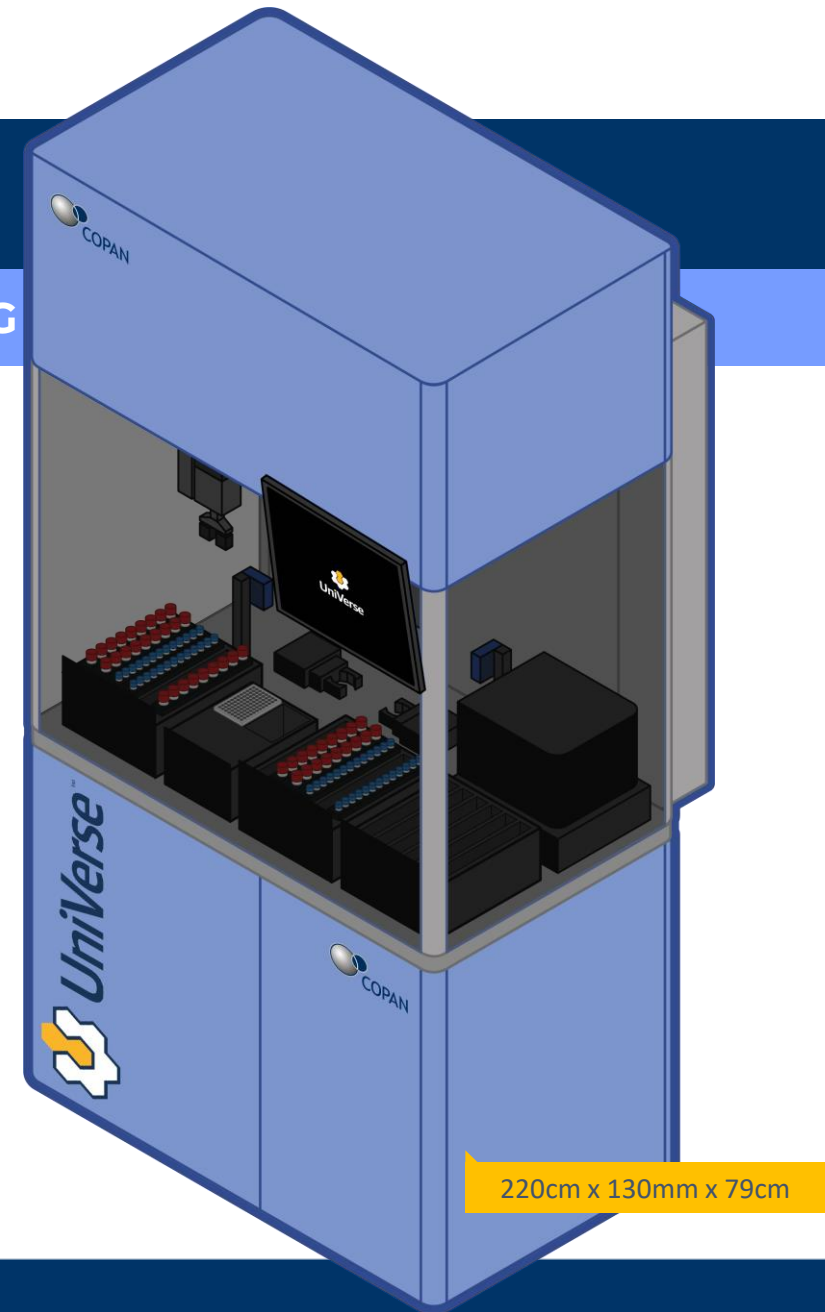
# WHAT IS UNIVERSE?

## FLEXIBLE & OPEN SAMPLE PREP STATION FOR MOLECULAR TESTING

UNIVERSE IS A **HIGH-THROUGHPUT AUTOMATION** SYSTEM THAT AUTOMATICALLY PREPARES VOLUME OF SAMPLES RECEIVED IN THE LABORATORY **FOR MOLECULAR DIAGNOSTIC TESTING**

**FULLY AUTOMATED** SYSTEM CONSOLIDATES, INTEGRATES AND STANDARDIZES THE PRE-ANALYTICAL PROCESS TO STREAMLINE LAB OPERATIONS

COMPATIBLE WITH ANY MOLECULAR PLATFORMS



# UNIVERSE KEY ADVANTAGES



UniVerse™ does not require the swab removal from the tube.



Reducing manual touchpoints and hands-on time by 90%, UniVerse avoids the risk of cross-contamination and errors.

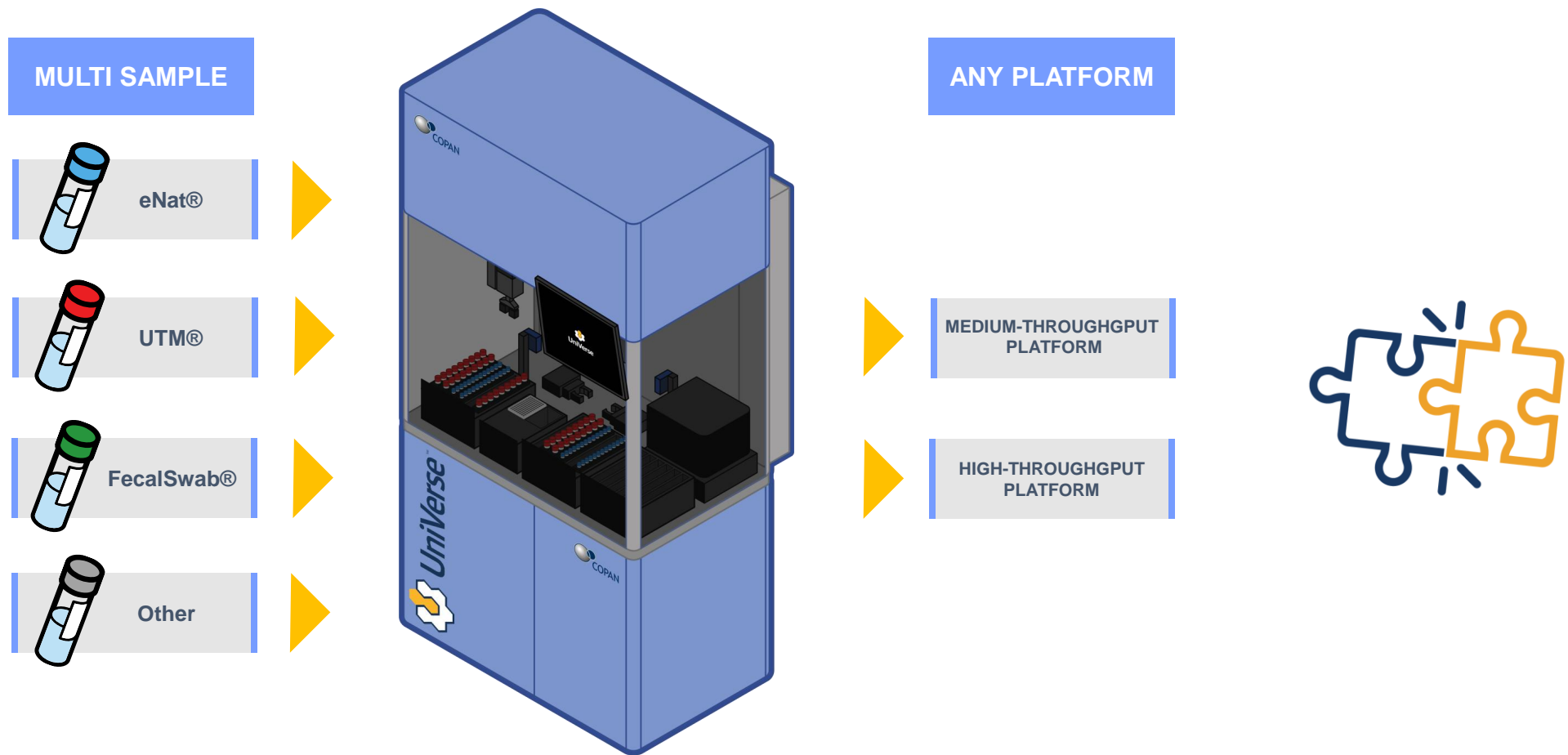


labeling and  
barcode printing  
functions

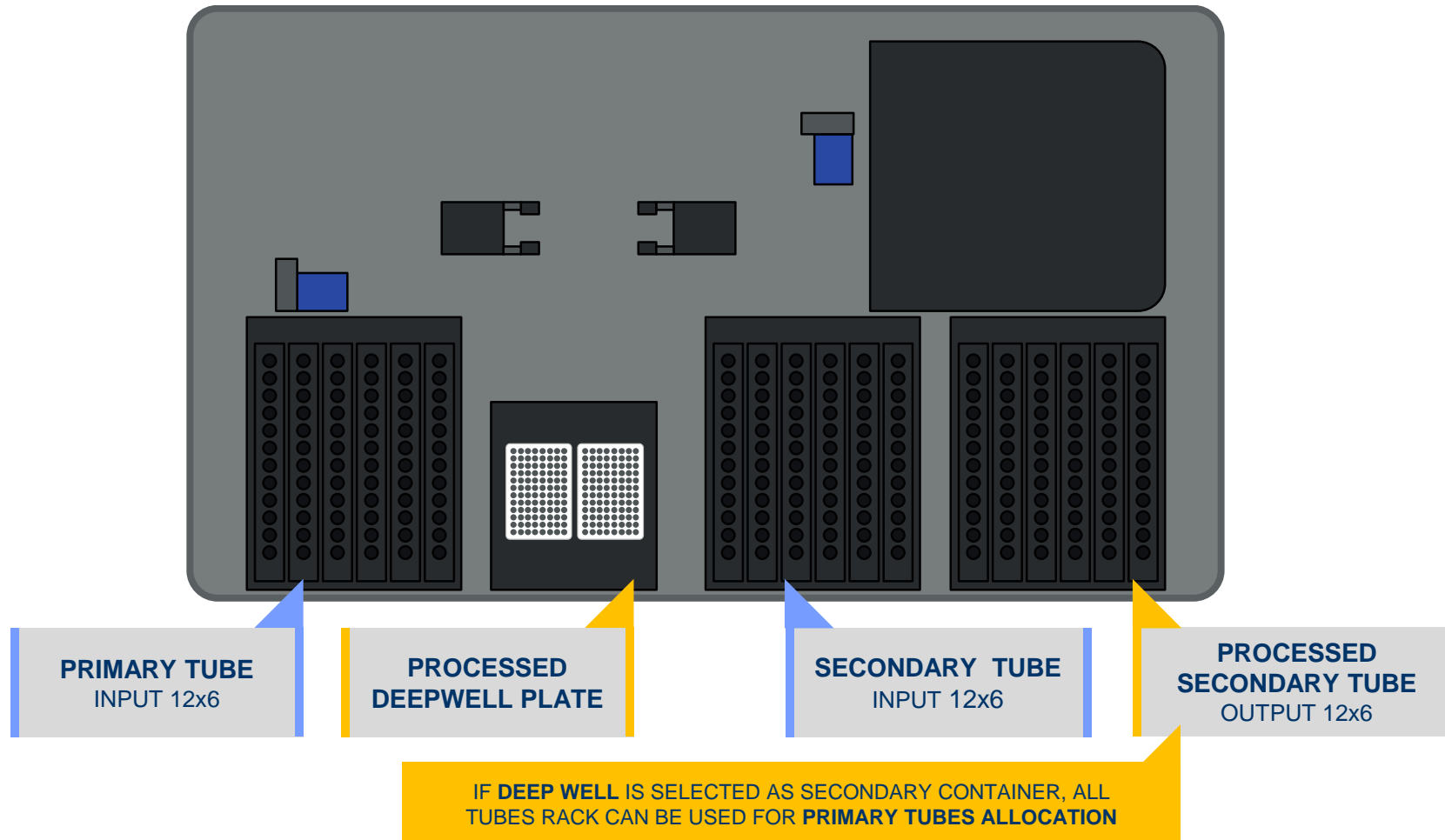


The HEPA BSL-2  
filtration system  
grants the complete  
safety of your staff.

# UNIVERSE KEY ADVANTAGES - COMPATIBILITY FIRST



# INSTRUMENT LAYOUT





# PRIMARY TECHNICAL FEATURES

1

## 3 INDEPENDENT ROBOTIC ARMS TO MANAGE:

- Primary containers decapping and recapping
- Secondary containers decapping and recapping and container labelling
- Pipetting and aliquoting from primary tube to secondary tube or to the deep well plates

2

LAMINAR FLOW HOOD – BLS2 FOR AN EXTRA SAFETY LAYER

3

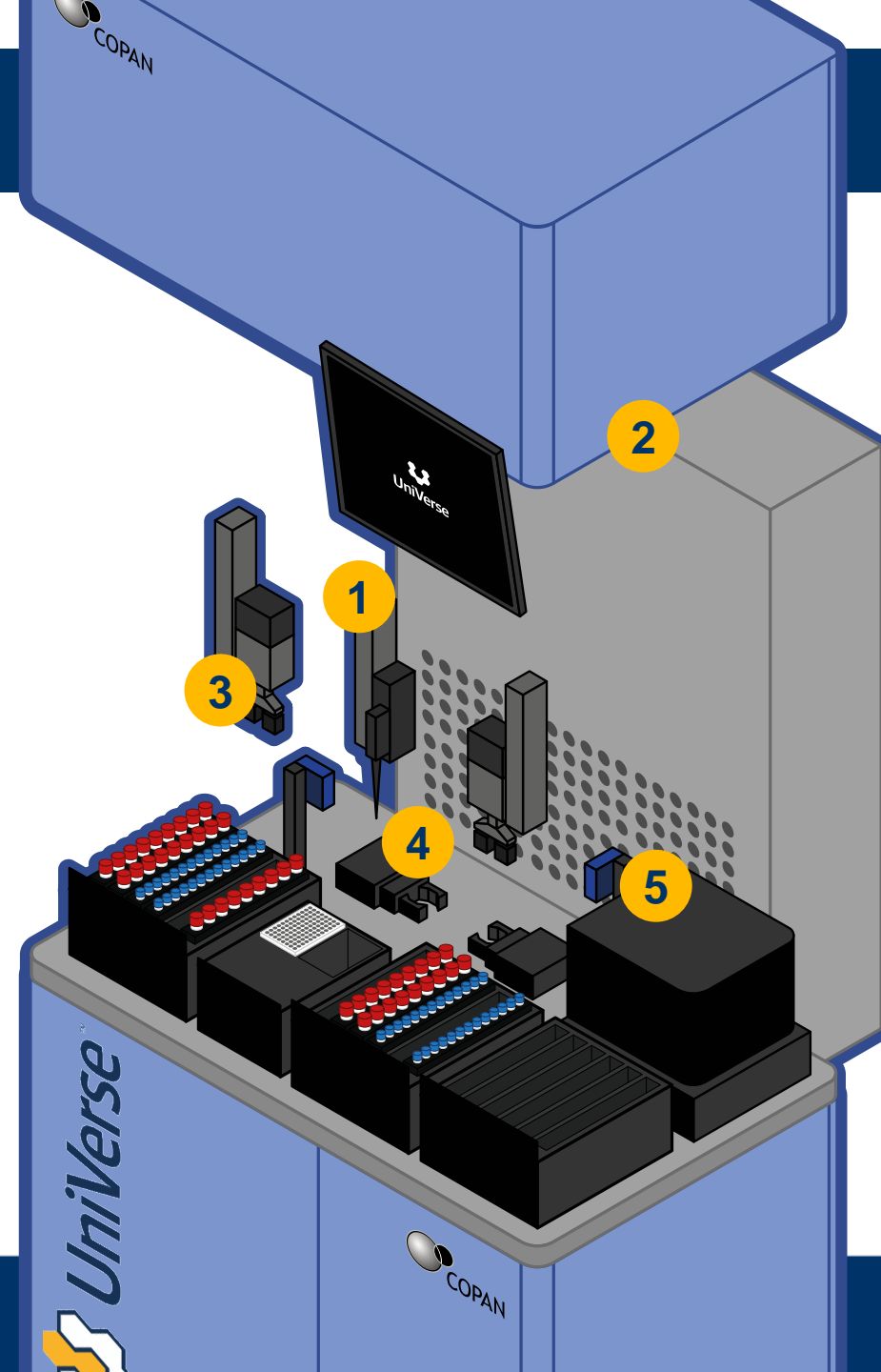
AUTOMATIC **DECAPPING AND RECAPPING** OF BOTH PRIMARY AND SECONDARY SAMPLE CONTAINER

4

AUTOMATIC AND CUSTOMIZABLE **VORTEXING** PROTOCOL

5

INTEGRATED **BARCODE** SCAN AND **LABELLING** OF SECONDARY TUBES OR PLATES



# FROM ONE PRIMARY SAMPLE TUBE TO A SECONDARY TUBE

MODE 1



PRIMARY TUBE  
**BARCODE READING**



TUBE  
**VORTEXING**



**DECAPPING**  
LEAVING THE SWAB  
INTO THE TUBE



**ALIQUOTING** INTO  
SECONDARY TUBE



**RECAPPING**  
PRIMARY AND  
SECONDARY TUBES



**LABELLING** AND  
VERIFICATION



# FROM ONE PRIMARY SAMPLE TUBE TO A DEEP WELL PLATE

MODE 2



PRIMARY TUBE  
BARCODE READING



TUBE  
VORTEXING



**DECAPPING**  
LEAVING THE SWAB  
INTO THE TUBE



**ALIQUOTING** INTO  
DEEP WELL PLATE



**RECAPPING**  
PRIMARY  
TUBES



**LABELLING** AND  
VERIFICATION



# POOLING SAMPLES FROM DIFFERENT TUBES TO ONE SECONDARY TUBE

MODE 3



PRIMARY TUBE  
**BARCODE READING**



TUBE  
**VORTEXING**



**DECAPPING**  
LEAVING THE SWAB  
INTO THE TUBE



**POOLING 4**  
PRIMARY TUBES INTO  
SECONDARY TUBE



**RECAPPING**  
PRIMARY AND  
SECONDARY TUBES



**LABELLING AND**  
VERIFICATION



# POOLING SAMPLES FROM DIFFERENT TUBES TO ONE DEEP WELL PLATE

MODE 4



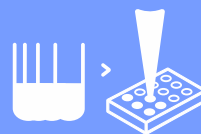
PRIMARY TUBE  
BARCODE READING



TUBE  
VORTEXING



**DECAPPING**  
LEAVING THE SWAB  
INTO THE TUBE



**POOLING 4**  
PRIMARY TUBES INTO  
a DEEP WELL PLATE



**RECAPPING**  
PRIMARY TUBES



**LABELLING AND**  
VERIFICATION



# FROM MANUAL TO UNIVERSE™ WITH MEDIUM-THROUGHPUT PLATFORMS

1.  
SAMPLE **ID CHECK**  
AND BARCODE SCAN



2.  
PRIMARY  
TUBE **DECAPPING**



3.  
SAMPLE PREP  
**ALIUQUOTING** INTO  
SECONDARY CONTAINER



4.  
SECONDARY  
CONTAINER **LABELING**



5.  
**EXTRACTION AND  
PURIFICATION**



AUTOMATED  
STEP

6.  
INSTRUMENT  
LOADING



MANUAL  
TOUCHPOINT

7.  
**AMPLIFICATION  
AND DETECTION**



AUTOMATED  
STEP

ALL THESE STEPS ARE **MANAGED WITHIN UNIVERSE™** WITH SAVING UP TO **90% OF HANDS-ON TIME**

# FROM MANUAL TO UNIVERSE™ WITH HIGH-THROUGHPUT PLATFORMS

1.  
SAMPLE **ID CHECK**  
AND BARCODE SCAN



2.  
PRIMARY  
TUBE **DECAPPING**



3.  
SAMPLE PREP  
**ALIQUOTING** INTO  
SECONDARY CONTAINER



4.  
SECONDARY  
CONTAINER **LABELING**



5.  
INSTRUMENT  
LOADING



MANUAL  
TOUCHPOINT

6.  
**PURIFICATION/AMPLIFICATION** & DETECTION  
WITH ANY INSTRUMENT CURRENTLY  
IN USE AT THE LABORATORY

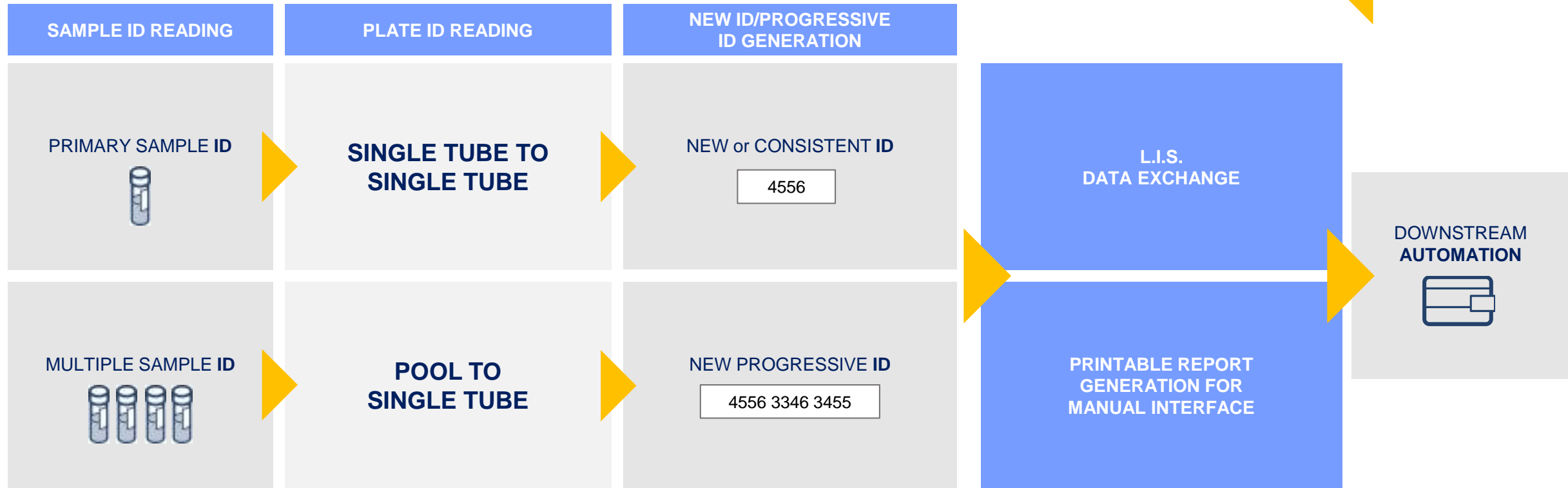


AUTOMATED  
STEP

ALL THESE STEPS ARE **MANAGED WITHIN UNIVERSE™** WITH SAVING UP TO **90% OF HANDS-ON TIME**

# TRACEABILITY & DATA MANAGEMENT

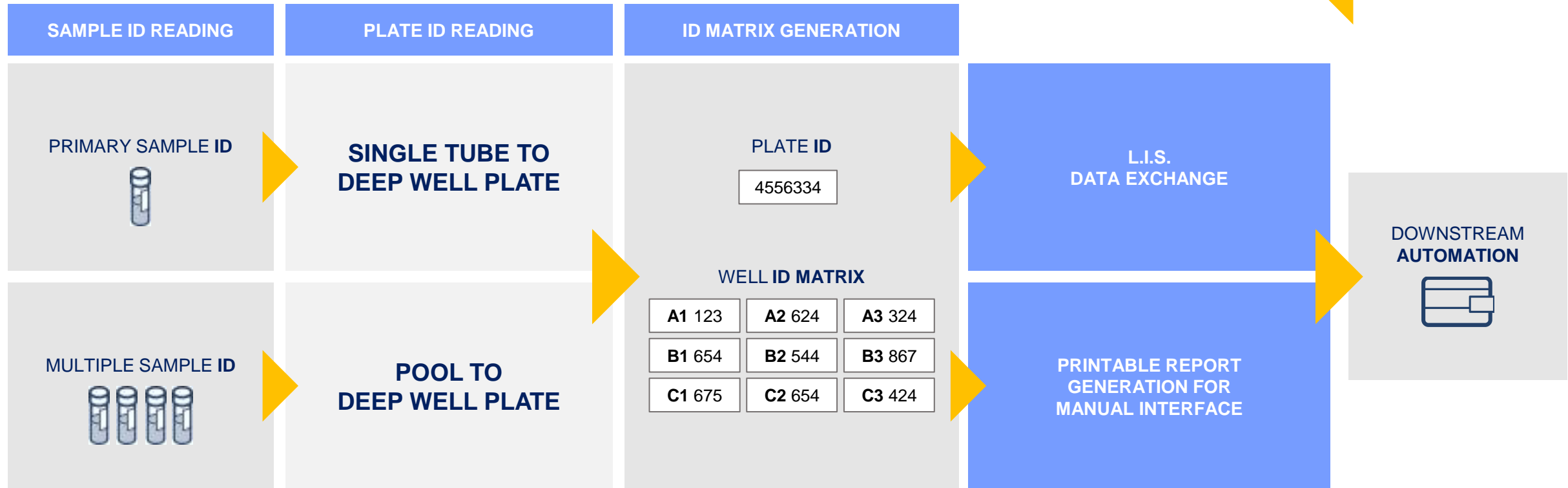
FULLY AUTOMATED DATA MANAGEMENT FOR THE BEST  
**DOWNSTREAM TRACEABILITY INTEGRATION**





# TRACEABILITY & DATA MANAGEMENT

































































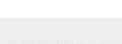
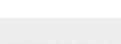
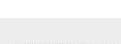





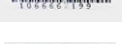







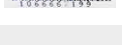

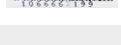













FULLY AUTOMATED DATA MANAGEMENT FOR THE BEST  
**DOWNSTREAM TRACEABILITY INTEGRATION**



# DATA MANAGEMENT

EXAMPLE OF PRINTABLE REPORT GENERATED BY UNIVERSE FOR EACH PROGRESSIVE ID OF THE PLATE



	A	B	C	D	E	F	G	H
1	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199
2	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199
3	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199
4	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199
5	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199
6	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199
7	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199
8	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199
9	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199
10	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199
11	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199
12	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199	 106666-199